



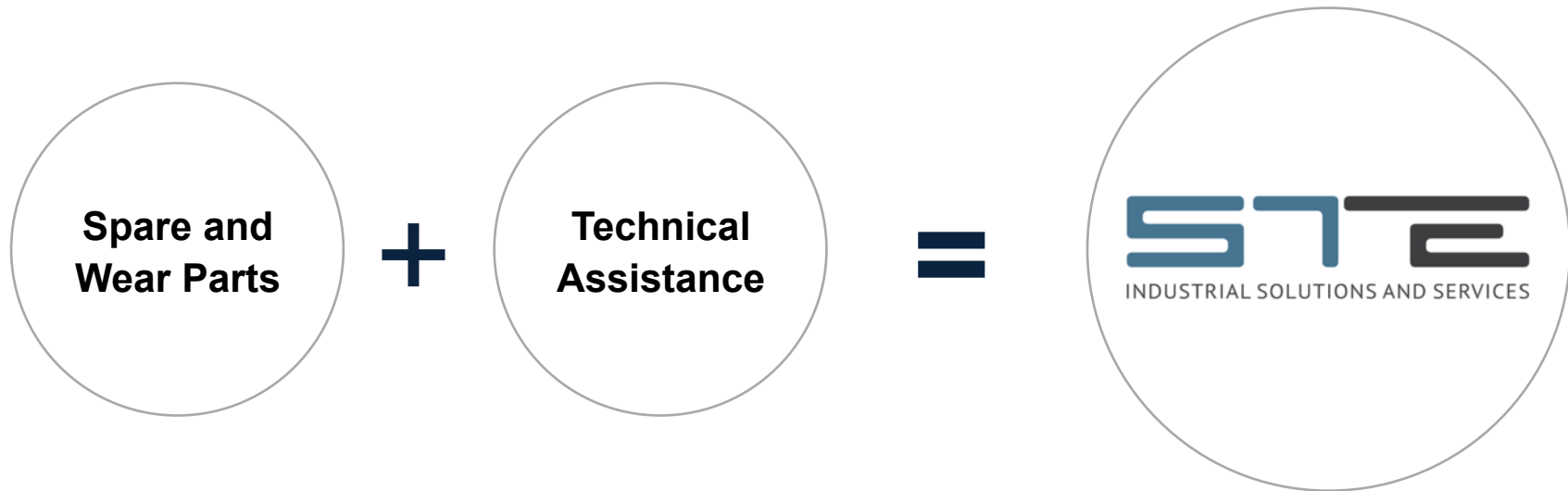
INDUSTRIAL SOLUTIONS AND SERVICES



ste-corp.com

© STE Services 2015 All rights reserved.

Service at its best



High quality spare and wear part

- Guaranteed quality
- High process efficiency
- Best availability
- Sustainability
- Protected reliability

Outstanding technological know how

- Cost reduction in operation and maintenance
- Increase in plant availability and productivity

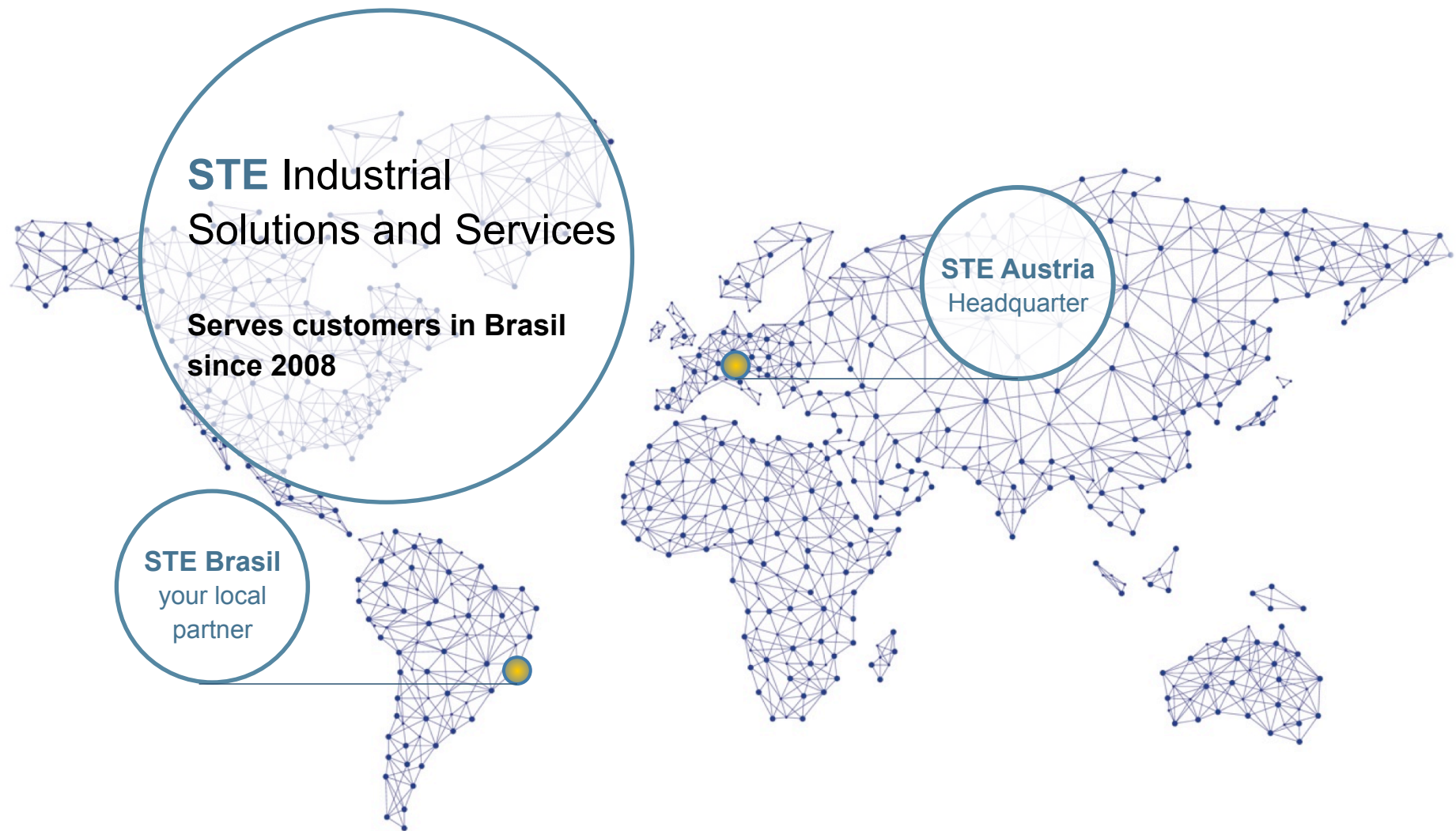
Customer service experience

We as customer care professionals understand that providing exceptional customer service goes beyond the telephone and mail. Today our organization must provide exceptional customer service.

Let our Customer Service Experience take you on a journey of discovery!

STE locations

Available were you need us



Welcome to the future of industrial services



“ In my mind, customer service experience is the combination of designing experiences that meet or exceed expectations and focusing on how customers feel throughout every interaction they have with our company.”

Stefan Ganglberger
Managing Director

Being competitive with excellent services – Profit from experience

- **Comprehensive product portfolio**
for longest equipment lifetime along the entire value chain
- **Technological excellence**
for shortest downtime by high class supervision personnel
- **Wide experience**
for fast support in providing OEM spare parts and alternatives



End-to-end services across the value chain, technological services and high-quality equipment



IRONMAKING



STEELMAKING



**CONTINUOUS
CASTING**

Mechanical manufacturing parts, spare and wear parts

Fluid spares (cylinders, valves, high temperature/pressure hoses,...)

Maintenance supervision and shut down preparation

Equipment usage studies

Portfolio overview

Spares and Services



Spear and Wear Parts

Spare and wear parts supply

means fast delivery of original manufacturer components, which are produced according to the highest standards of quality to ensure maximum service life along your entire process chain.

Major partner companies

Springmann / Germany
Hotech / Austria
TDCo / Germany



Manufacturing Network

Manufacturing network

gives you access to a wide mainly European based network of certified manufacturers with highest quality standards, high flexibility and decades of experience within the industry.

Major manufacturing partner locations

Austria
Germany
Italy



Technical Services

Technical services

are customized to your needs ranging from condition inspection over equipment usage studies up to full flagged maintenance planning and supervision or shut down supervision respectively.

Reference Customers

ThyssenKrupp CSA
MAN VW
...continued on the next page

Reference Customers



| | |
|-------------------------------|---------------|
| Steel Plant TK CSA Santa Cruz | RJ, Brasil |
| Steel Plant CSN Volta Redonda | RJ, Brasil |
| SIEMENS | RJ, Brasil |
| VW | SP, Brasil |
| MAN VW Resende | RJ, Brasil |
| MERCEDES-BENZ Juiz de Fora | RJ, Brasil |
| FRONIUS | SP, Brasil |
| MINIMAX | SP, Brasil |
| REBS | Germany |
| EISENMANN | SP, Brasil |
| ENESA ENGENHARIA | SP/RJ, Brasil |
| TECKMA ENGENHARIA | SP/RJ, Brasil |
| WESTECH | RJ, Brasil |
| VARD Shipyard | RJ, Brasil |
| MAUA Shipyard | RJ, Brasil |
| EISA Shipyard | RJ, Brasil |
| WILHELMOSEN | RJ, Brasil |
| WILSON SONS | RJ, Brasil |
| HORNBECKOFFSHORE | RJ, Brasil |
| ASTROMARITIMA | RJ, Brasil |

Contact

Stefan Ganglberger
Managing Director

Office Linz
Hasnerstrasse 18
4020 Linz
AUSTRIA

Office Rio de Janeiro/RJ
Av. Borges de Medeiros 3535
Lagoa – Rio de Janeiro/RJ
BRASIL

M +55 21 99105 1590
E s.ganglberger@ste-corp.com

ste-corp.com

The information (including, e.g., figures and numbers) provided in this document contains merely general descriptions or characteristics of performance based on estimates and assumptions which have not been verified.

It is no representation, does not constitute and/or evidence a contract or an offer to enter into a contract to any extent and is not binding upon the parties. Any obligation to provide and/or demonstrate respective characteristics shall only exist if expressly agreed in the terms of the contract.

These estimates and assumptions have to be analyzed on a case-to-case basis and might change as a result of further product development.

STE Services excludes any liability whatsoever under or in connection with any provided information, estimates and assumptions. The provided information, estimates and assumptions shall be without prejudice to any possible future offer and/or contract.

Any use of information provided by STE Services to the recipient shall be subject to applicable confidentiality obligations and for the own convenience of and of the sole risk of the recipient.



INDUSTRIAL SOLUTIONS AND SERVICES

THANK YOU